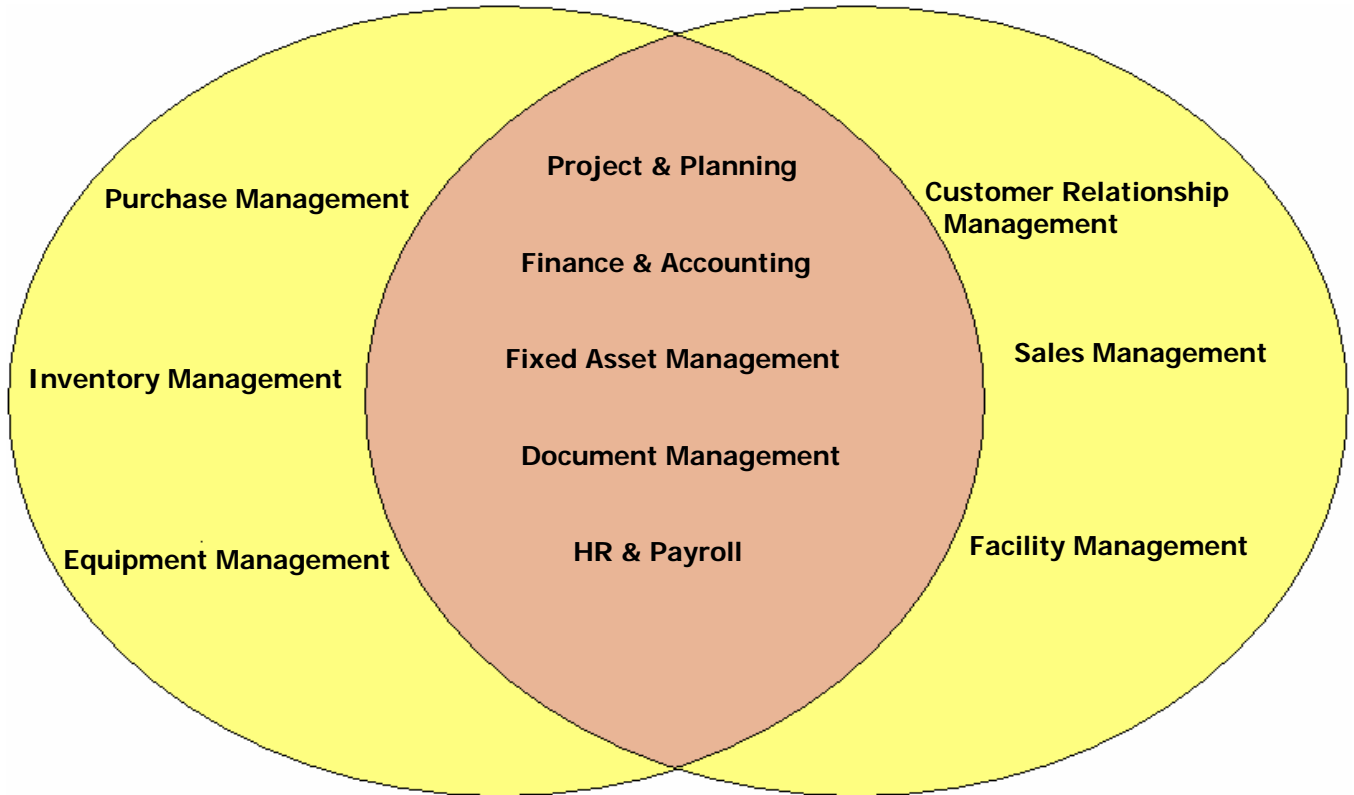


ICON – One Stop Solution for

Construction & Real Estate



ICON is a SAP-B1 based ERP with complete integration with Project Management tools like Primavera and MS Projects. ICON is an Enterprise Resource Planning system that integrates all facets of the business like:

- Finance & Accounts Management
- Purchase & Inventory Management
- Project Planning & Control
- Sales Management
- Client Relationship Management (CRM)
- Fixed Asset Management
- HR & Payroll Management
- Equipment Management
- Document Management
- Facilities Management

SALIENT FEATURES OF CONSTRUCTION:

Tender Management:

- Recording of Joint ventures, competitors, and tender details. Multi staged approach up-to tender finalization. Functionality to compare existing tenders with new.

Project and Planning:

- Plan and schedule a project.
- Reusability of project plans for new projects to eliminate redundancy of work.
- Project based milestones.
- Consolidation of all running projects from Material, Equipment and Manpower perspective.
- Identify all critical paths within a project by using float path analysis.
- Fast and accurate project estimation for Billing.
- Record history of Issues which lead to rescheduling of activities.
- "What If Analysis" to simulate new conditions (rescheduling & change in costs) and load them on the project along with history of all simulations.
- View current trends and forecasts for projects.
- Drill into program and project details by viewing project dashboards that contain schedule performance, cost performance, earned value metrics, milestone dates, and WBS summaries.
- Alerts – on requirement of Critical Materials, Manpower & Equipment
- Project Order/Work Order based on budgets defined.
- RA Bill functionality for billing to customers and mapping the same against work done by sub-contractor.
- Record of project recurring activities like labor certificates, pollution certificates etc.

Budgeting:

- Quantity based budgets – Material, Manpower & Equipment.
- Impact on budgets due to change in costs of critical material, manpower and equipment.
- Cash flow statements for individual and all projects.

Inventory and Purchase:

- Automatic indent generation based on budgets & quantities defined in the Project Plan.
- Vendor selection based on vendor rating and Quote comparisons.
- Centralized purchase orders linked to delivery schedules.
- Gate entry and Goods receipt for control on inventory and rejections.
- Inventory Aging.

- Lead time reports to complete purchase cycle to control inventory and purchase.
- Consolidated inventory view for all project sites.

Financial Management:

- Bank reconciliation with a provision to upload soft copies of bank statements.
- Creditor and debtor aging to control finances.
- Multi-currency support.
- Consolidated Balance sheet with multiple selection options between group companies (based on % definition).
- Creditor and debtor consolidation view for all projects.
- Cash account and bank account consolidation view for all projects.
- Statutory returns like TDS, Service Tax etc.

Fixed Asset and Equipment Management:

- Provision to record separately Self Owned and Hired equipments.
- Capturing of fixed asset / equipment based spares, services & repairs.
- Depreciation and insurance proposals.
- Mapping fuel consumption with each equipment to analyze standard versus actual consumption.

SALIENT FEATURES OF REAL ESTATE:

CRM:

- Prospective customers can raise Inquiries over the website for project details which get recorded into the CRM engine.
- Outlook Integration keeps a track of all the communication with the prospective clientele.
- Calendar helps in keeping a schedule of meetings which can further be translated into outlook.
- Personal Activity feature localizes the activity to the user level than global level.
- Multi-staged approach to each sales opportunity.
- Provision to capture Interests for each prospect.
- ICON is business management software-- it includes a database of customers and prospects, with contact information, "how did you hear about us" details and other useful info.
- Click a button and you can see appointments and sales for each customer or prospect.
- ICON also helps you to keep track of appointments, calls, problems and vendors.

Project and Planning:

- Plan and schedule a project.
- Reusability of project plans for new projects to eliminate redundancy of work.
- Fast and accurate project estimation for Billing.
- Definition of Project units (saleable and leasable) with dimensions like Total area, super built up area, carpet area and Prime location charges.
- Recording of standard and optional features of each project unit. Classification of all unit features based on individual sale/customer.
- Definition of Project Schemes for creating installment schedules for saleable and leasable units of the projects. (Period based installment schemes, activity based installment schemes and development plan based installment schemes)

Sales:

- Booking of project units.
- Allotment against the bookings.
- Alerts on due installments.
- Letters to customers for due installments.
- List of defaulters.
- Link of due installments to cash flow statements.
- Provision to record Transfer and termination / forfeiture of sale.

Inventory, Purchase, Fixed Asset and Financial management carry the same functionality as for construction; there usage can be controlled based on the requirements of the Real Estate Industry.

HR and Payroll:

- Classification of employees based on department, cadre and designation.
- Link of salary structure based on department, cadre and designation.
- Link of each employee to Projects (locations).
- Master setups like Bank, Allowance, Deductions, taxes (professional).
- Definition of all types of leaves.
- Pay slip generation.
- PF / ESI functionality
- Allowance / Deduction calendar
- Salary register
- Location wise Register Summary
- Monthly summaries for Salary, deduction, PF, Allowance and ESI.

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- Tax Planning
 - Form 16 location wise
 - Form 24
 - Yearly summaries for Allowances and deductions.
 - Provision of import and export with MS Excel.

OTHER FEATURES:

Multi-User Version:

ICON is "groupware" software that you can run as client-server software on a network.

With the multi-user version, any number of computers can access the same file via a LAN (local area network) or the Terminal Server Concept over Leased Line/Dial-up connection.

Alerts:

Provision to send alerts in the form of SMS, E-mail, Fax, Internal mails for overdue payments for Customers, Deviation from Credit Limit, Deviation from commitment (cheques received but not cashed), Deviation from % gross profit, Deviation from Discount (%), Deviation from Budget, Minimum Stock deviation or any other user defined criteria.