

# Diamond Pocket Books



## **Background:**

Diamond Group of Publications is one of the largest publishing houses in India. It was established in 1948. It has been publishing books on fiction, non-fiction, religion, culture, health, yoga, astrology, sports, biographies, poetry, humor, literature and also for children in English, Hindi, Urdu, Bengali, Marathi, Gujarati, Oriya, Assamese and even French. It has published about 2000 titles in Hindi, 600 in English, 200 in Urdu and 100 in Bengali. It has also published more than 6000 titles under popular comic's series.

Diamond has roughly 1200 distributors/dealers across India. It publishes & sales its own magazines as well as it distributes third party magazines through its own sales channel. Its major pain was to manage & decide commissions of dealers/distributors/executive/writers. Top management was involved into routine activity like billing, order tracking, instructing people for sending various reports like vendor/supplier aging etc.

## **Product: SAP Business One**

## **Benefits:**

Management is getting critical reports in real time. Using SAP B1's SMS integration functionality diamond is sending order status to its dealers/distributors across the locations. Top management got enough time to work on other activities like involving in Book fairs etc.

# ASL Industries



## Background:

ASL Group, a leading business house at Jamshedpur was founded in 1987 in the field of Iron & Steel trading. The Group has now grown and diversified in adding Steel Service Centre to its Iron and Steel trading activity, venturing into manufacturing of Sheet Metal and FRP components for OE Assemblers, manufacturing Sponge Iron for steel plants and operating as an authorized Sales & Service Dealership of TATA Motor passenger cars. **ASL Industries Pvt. Ltd.** is one of the leading manufacturer of Sheet metal components and auto components. It manufactures steering bracket, auto components sheet metal, pressings / stamping, machined Assemblies, Fabricated Auto components and FRP products.

## Product: SAP Business One

### Benefits:

- Integration of all the departments across the organization using a single business management solution and eliminating legacy systems and heterogeneous applications
- Tracking and monitoring of input-output process in each stage of Production cycle to control scrap as wastage and product output from raw material to finished goods
- Flexible Reports and hierarchical based authority to access the system for better decision making by top management
- Calibration and maintenance of measuring equipments & tools on a regular basis to avoid unnecessary expenses on machine breakdown

# Omni Auto



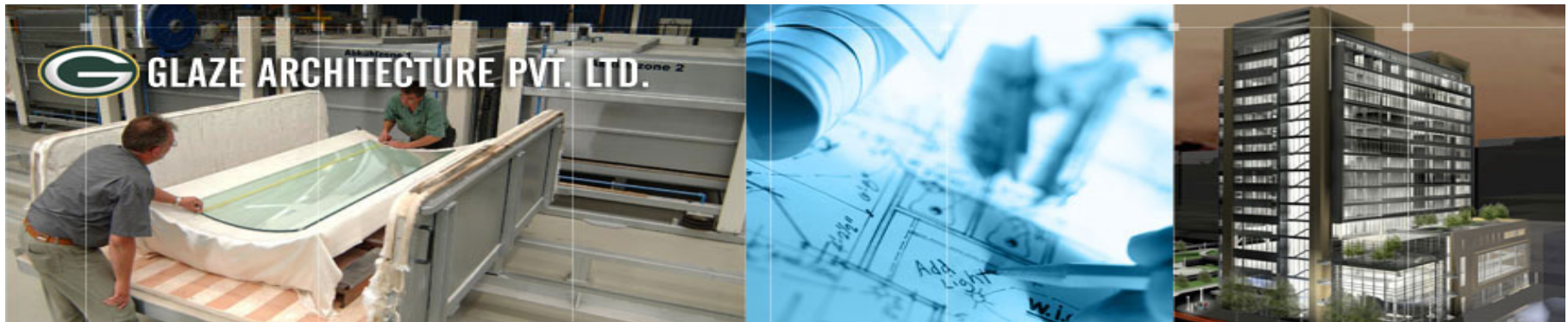
## Background:

**Omni Auto** is one of the leading manufacturer of Bearing ring & auto components in Jamshedpur and supplies mainly to Timken and Tata Motors.

## Product: SAP Business One

### Benefits:

- Streamline Production process
- Better planning of Inventory
- Calculation of Product Costing
- Advanced Product Quality Planning (TS-16949 Quality Specification related Reports)
- Control on Sales Budget



# Glaze Architecture

## Background:

Glaze Architecture Pvt. Ltd. deals in many varieties of Architectural glasses including clear float glass, Tinted glass, Reflective glass and also in value added products like- Toughened Glass, Insulating Glass, Laminated glass and different types of glass for Interior Decoration like – Mirrors, Bend Glass , Fusion Glass, Glass Blocks etc. Glaze transformed itself from a trading organization to a manufacturing unit over the years and realized the need of an integrated ERP system to increase its efficiency thereby deploying optimum human resources. They also wanted to have better control over their Export-Import functions and the proposed ERP system required an integration for the said module.

**Product: SAP Business One**

## Benefits:

Integrating its production unit and sales office along with HO to have on-line information across the business operations

Meeting EPGC scheme obligations ; import-export transactions and domestic transactions required proper control and consolidation in SAP Business One

# Shristi Corp



## **Background:**

Shristi was incorporated in 1997 and ever since has focussed on creating value and timely delivery to all its clients and the people of India. Since inception, Shristi has proven its ability and expertise in execution of major construction projects using cutting-edge technology and state-of-the-art plants plus equipment. Shristi has always been a trend leader in implementing latest technologies and systems seamlessly.

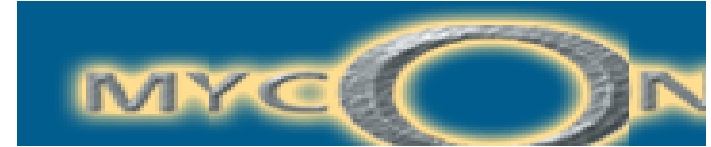
It is a leading Infrastructure development group in India specializes in development of infrastructure projects like roads, highways, flyovers, power plants, townships, hotels, residential and commercial complexes.

Shristi as a group has various subsidiaries operating under it. More than 30 projects are being executed by group in north & east India. Tally was being used for Accounting purpose. Other processes were manual which were managed into the Excel. Due to non-integration group was unable to find MIS reports on time. Key resources were deployed to generate MIS's. Management of materials at each projects was major pain.

## **Product: SAP Business One & ICON**

**Benefits:** Shristi has implemented SAP Business One & ICON solution for its subsidiaries. Top management is getting all the MIS reports in time. Integration between the subsidiaries & projects has allowed Shristi to manage the materials across the projects. Primavera is being used as a Project Management tool which is integrated to SAP Business One. This integration has enabled management to monitor progress of each project executed by any of the subsidiaries.

# Mysore Construction



## Background:

The Mysore Construction Company - MCC (Proprietor : Mycon Construction Ltd.) established in 1946, by Sri. P.C. Malpani, has emerged rapidly as a major contender in the Civil and Industrial Construction business. Since its inception the company has had an enviable track record throughout South India. MCC is part of the Malpani Group - diversified in construction, industry and business. MCC has its registered office in the "Garden City" of India, Bangalore.

Over the last 60 years MCC has undertaken all types of civil and structural construction projects in irrigation, power, industry and complexes. It has more than 50 projects running across south India. Hence managing manpower, materials & machines is very critical for successful & cost effective execution of the ongoing projects. Management was struggling on these fronts.

## Product: SAP Business One & ICON

**Benefits:** After evaluating many industry specific solution management decided to take SAP Business One & ICON solution for managing its problems. Following benefit was accrued :

- Real time reports on available stock at various projects.
- Control over raw material purchase.
- Meaningful MIS Reports.

# True Value Homes



## Background:

True Value Homes (TVH), initiated in 1997, is one of Chennai's premier engineering, construction, and project management companies. The brainchild of a group of civil engineers, TVH is the synergy of decades of experience, expertise and innovation. A professionally managed company, the foundation of TVH is the desire to innovate and improve.

TVH has created many edifices of unsurpassed distinction, using a vast network of well-acclaimed architects, civil engineers, electrical engineers, subcontractors, and suppliers many of whom have been national-level award winners and dedicated to delivering quality.

TVH management has very distinct focus on Customers satisfaction as well as Project Cost. Its existing Accounting solution was unable to manage RA Bills of subcontractor, customers EMI's, hence it was not meeting with the management expectation. Facility management, Fixed Asset management wasn't available with the Accounting package, hence management decided to go for an integrated application.

## Product : SAP Business One & ICON

## Benefits:

- Integration of web enquiries into the ERP and assigning of the same to sales people.
- Effective after sales service.
- EMI & RA Bill management.
- Real time MIS Reports.
- FA management enable TVH to phase out some of its assets.